Warranty Options,
Warranty Out of Stock
&
DOA Process Training





HOW MANY UNIT EXCHANGE PROGRAMS EXIST?

FAD PROGRAM - 100% Customer Satisfaction

Can only be used by CFAD or BFAD

- 1) When is this program used? Anytime within 12 months of install date.
- 2) Who is eligible for FAD privileges? They must be in active status on the FAD Compliance dashboard.
- 3) When does it expire per job? On the last day of the 12th month from install date.
- 4) How many times can it be used on the same job? As many times as the homeowner requests.

Signed Homeowner's Registration (100% Satisfaction Guarantee) form must be attached to the claim.

It should be used as a last resort to satisfy the customer after all attempts to correct the issue have been exhausted.

CAM must be involved prior to the unit/system replacement to assure all technical and application issues have been addressed.





Homeowner's Registration Form

100% Satisfaction Money Back Guarantee

If for any reason you, the original purchaser, are not satisfied with your Carrier® system, the original installing contractor will repair the problem to your satisfaction or remove the Carrier® products and refund the purchase price, subject to the Conditions and Limitations listed below. This guarantee will remain in effect for one year after the original installation date. This guarantee is non-transferable. (See specific limitations below applicable to geothermal products.)

 Due to ongoing supply constraints, infinity® controls may not be available at time of equipment installation, and dealers may install temporary, substitute controls. Consumer non-satisfaction resulting from the temporary controls shall not be subject to the 100% Satisfaction Guarantee. Infinity® equipment shall be subject to this Guarantee once the communicating control is installed.

Owner Name _				Addı	ress					
City			State_		Zip		Phone			
Installing Deal	er									
Outdoor Mode	#					Serial:	#			
Indoor Model#						Serial:	#			
Additional Iten	ns Co	mprising System_								
Total Purchase	Price.		Covered	d Equi	pme	nt Refund An	nount_		Installatio	n Date
	If for any reason the original installing dealer is unavailable for repair, please contact Carrier (address below) for the name of an alternative dealer.									
Owner	auth	orizes dealer to re	move a	nd dis	pose	of original e	quipm	ent		
Owner	choo	ses to retain origi	nal equi	pmen	t					
Owner accepts	Cond	litions and Limitat	ions list	ed bel	low (on this page.				
MIN KOL					Mile HOL					
Homeowner's Sig	gnatur	В		ate I	Insta	lling Dealer's S	ignatur	e	Date	Contract #

Conditions and Limitations

- This offer is applicable only to homeowner's personal residence. Not applicable to any rental or commercial properties in residences which the owner is not the primary resident.
- Amount shown in the Covered Refund Amount is the amount of the purchase price to be refunded by the dealer in the event the 100% Satisfaction Guarantee* is executed.
- 3) Homeowner is responsible for painting, patching or restoration work in the event that the Carrier system is removed.
- 4) Owner must provide access for the system to be removed weekdays between 8 a.m. and 5 p.m.
- 5) Covered Equipment Refund Amount is based on labor and material necessary for the installation of the Carrier system only. Additional items that would remain on the premises, i.e. ductwork, electrical/plumbing upgrades, registers, grills and fees, permits and finance charges are not subject to refund. Geothermal loops will not be removed. Costs for purchase, installation, or removal of the geothermal loop are not eligible for a refund.
- 6) Owner agrees to allow a Carrier[®] customer assurance representative and the installing dealer a reasonable number of attempts and ample time for the resolution of the dissatisfaction or for the approval of the eventual removal of the system.
- 7) Regardless of the retention of the original system the new system will be removed free of charge if no satisfaction is reached.
- 8) This guarantee does not cover, and neither the installing dealer nor Carrier Corporation are responsible for, the cost to replace or reinstall owner's original equipment.

Carrier® Distributor

FAD 100% SATISFACTION GUARANTEE

Process Simplification Claiming process

Dealer attempts to correct the problem to the customer's satisfaction if the dealer is unsuccessful, the dealer needs to contact the CAM Team/Technical Support.

6) Owner agrees to allow a Carrier® customer assurance representative (CAM) and the installing dealer a reasonable number of attempts and ample time for the resolution of the dissatisfaction or for the approval of the eventual removal of the system.

The Dealer then obtains approval from the CAM to replace the unit with similar equipment or issue a refund to the customer for the price of the unit (as stated on the Homeowner's Registration form).

The Distributor CAM should engage the TSM (Carrier) before granting approval to the dealer to proceed.

Once approval has been given from the TSM, the CAM will contact the dealer to give the information and next steps.

The dealer will then purchase and install the replacement unit at the homeowner's home.

Once the installation is complete, the dealer will need to submit a Servicebench/Warranty claim

FAD 100% SATISFACTION GUARANTEE

Process Simplification Claiming process(continued)

Homeowner's Registration Form (100% Satisfaction Guarantee) must be attached to the claim

The claim will be routed to the **CAM** for review and confirmation that all program requirements have been satisfied.

If a refund has been requested, a copy of the equipment invoice from the distributor to dealer must also be attached to the claim.

The submitted claim will then be routed to Factory Warranty Administration.

Original units must be removed from service to prevent future claiming(compressor returned(sealed) to CE along with the unit data tag.

Any Dealers submitting FAD Unit replacement claims without FAD form and a case number from Salesforce Case# documenting the issue, Will be subject to claim rejection. <u>NO EXCEPTIONS</u>

Residential units applied to commercial buildings DO NOT qualify for FAD

How to submit a claim?

- Email You can use the blank SCA form PDF
 - Send the completed SCA and all supporting documentation to:

stx.warranty@carrierenterprise.com

- Include the Completed SCA & Homeowner Registration Form.
- Once entered the Warranty Team will send the information to the CAM team for final approval and processing.
- Servicebench preferred method
 - Enter in the claim and attach all supporting documentation Homeowners Registration Form etc.
 - Just SAVE the claim, DO NOT SUBMIT and email the claim number to the CAM Team along with the Salesforce Case# to:
 - cestxtechsupport.com

30 DAY DOA Process

30 Day Compressor Failure 30 Day Condenser coil leak

- The DOA program is for Residential applications only.
- We have 2 options cover the labor to replace the component or the unit exchange, but not both.
- No 3-phase equipment is allowed in this program.
- Must be in the first 30 days of start-up.
- Must be an ARHI matched system.
- Must be registered to the homeowner.
- Noisy compressors do not qualify in this program.
- Must have tried hard start kit.

30 DAY DOA Process

Can't override policy with preauthorization's.

DOA Compressor form or Refrigerant Leak Form must be Complete with indoor unit and coil.

No Labor with a Unit Exchange allowed in this program

https://cestxtechsupport.com/30-day-doa-compressor-form

https://cestxtechsupport.com/refrigerant-leak-reporting-form

30 DAY DOA Process

- Customer calls in with a DOA compressor.
- Troubleshoot compressor with Tech Support
- Compressor is determined to be bad
- Tech Support to send a DOA compressor form
- Dealer to complete the DOA form and submit it

https://cestxtechsupport.com/30-day-doa-compressor-form

Unit Exchange



- Tech Support approves the changeout.
- Dealer to replace unit and start a claim in ServiceBench and save it but does not submit.
- Dealer attaches a copy of the unit nameplate to the claim.
- Dealer sends claim to Tech Support.

Unit Exchange



 Tech support attaches the DOA compressor form to an Email and adds the Salesforce case number in the comment section and sends it to Warranty for Processing.

stx.warranty@carrierenterprise.com

- Warranty adds the Defect Code U101 and submits the claim.
- Warranty notifies Tech Support the claim has been processed.

Replace Compressor



- Tech Support approves labor to replace compressor.
- Dealer does repair and starts a warranty claim and saves the claim but does not submit.
- Dealer sends the claim number to Tech Support.

Replace Compressor



- Tech support attaches the DOA compressor form to an Email and adds the Salesforce case number in the comment section and sends it to Warranty for Processing.
- <u>stx.warranty@carrierenterprise.com</u>
- Warranty adds the Defect Code U101 and submits the claim.
- Warranty notifies Tech Support the claim has been processed.

30 DAY DOA Condenser Coil Leak

- Customer calls in with a 30-Day DOA Coil Leak.
- Troubleshoot Coil with Tech Support.
- The leak must be in the fin pack.
- Piping leaks i.e., Service valve leaks/comp stub leaks do not qualify for this allowance.
- Coil is determined to be bad.
- Tech Support to send a Refrigerant Leak Form.
- Dealer takes a video of the nameplate and the leak with bubbles and submits a Leak Report.

https://cestxtechsupport.com/refrigerant-leak-reporting-form

Unit Exchange



- Tech support approves the changeout.
- Dealer to replace unit and start a claim in ServiceBench and save it but do not submit.
- Dealer sends claim number to Tech Support:

GPCE7STX.TechnicalSupport@carrierenterprise.com

Tech support attaches the DOA
 Refrigerant leak Report form to an Email
 and adds the Salesforce case number in
 the comment section and sends it to with
 Warranty for Processing.

Unit Exchange



stx.warranty@carrierenterprise.com

- Warranty adds the Defect Code U103 and submits the claim.
- Warranty notifies Tech Support the claim has been processed.

Replace Coil



- Tech Support approves labor to replace condenser coil.
- Dealer does repair and starts a warranty claim and saves the claim but does not submit.
- Dealer sends the claim number to Tech Support.
- GPCE7STX.TechnicalSupport@carrierenterpri se.com

Replace Coil



Tech support attaches the DOA
 Refrigerant leak Report form to an
 Email and adds the Salesforce case
 number in the comment section and
 sends it to with Warranty for
 Processing.

stx.warranty@carrierenterprise.com

- Warranty adds the Defect Code U103 and submits the claim.
- Warranty notifies Tech Support the claim has been processed.

30 DAY DOA Weekends and Holidays

We understand that The technician cannot always call Tech Support for assistance with a DOA unit.

Gather all the information you can from the job.

Take a picture of the nameplate and Email it to Tech Support.

Call Tech Support and tell them what happened.

Submit DOA compressor or Refrigerant leak report.

GPCE7STX.TechnicalSupport@carrierenterprise.com

https://cestxtechsupport.com/30-day-doa-compressor-form

https://cestxtechsupport.com/refrigerant-leak-reporting-form

These rules still apply

- The DOA program is for Residential applications only.
- We have 2 options cover the labor to replace the component or the unit exchange, but not both.
- No 3-phase equipment is allowed in this program.
- Must be in the first 30 days of start-up.
- Must be an ARHI matched system.
- Must be registered to the homeowner.
- Noisy compressors do not qualify in this program.
- Must have tried hard start kit.

COD account Equipment Exchanges

- Have customer place order using the Salesforce Case# as the PO.
- Have the dealer submit a completed SCA with documentation for the Condenser Coil leak and/or information about the compressor failure, less the new system information.
- Once you have the SCA and documentation build the Servicebench claim and attach all
 information at that time less new equipment information.
- Once everything is built. Send an email to the Credit Manager of the account asking to release the order without payment.
 - Include the Customers Order#, Customers PO#, Servicebench claim number.
 - Once Credit releases the order, we should get the replacement system Invoice Number and M# & S# to place in the ServiceBench claim to complete the warranty submission.

When a customer is inquiring about a warranty part it is our responsibility to find them the quickest solution especially when a part is out of stock or has an extended shipping lead time from the factory.

The following process is only used after you have looked for parts in RC Community and in ICIAW, (take the company number out before searching)

To do this, there are some additional steps and information that we must gather in order to assist the customer. We must take the initiative to acquire the information from the customer in order to assist them in a timely manner (right now). By being proactive in gathering the information we can speed up the process tremendously keeping everyone satisfied in an already frustrating time trying to get the parts needed or a resolution.

Goal:

 To be able to fulfill the customer's request with one phone call without sending them to multiple people during the process of needing a warranty part that is out of stock or has significant lead time.

Information needed:

- Customer name
- Customer account number
- Customer PO
- Model number
- Serial number
- 6. Equipment startup date
- 7. Part number
- 8. CE Order number
- 9. RC PO number
- 10. Direct PO (yes or no)-
- 11.RC case number
- 12. Attach email from the RC expedite team
- 13. Warehouse number where item ordered
- 14. Representative creating order & expedite

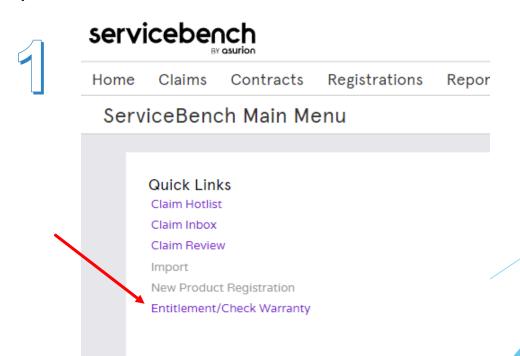
Once items 1-7 have been gathered we must verify warranty validation using ServiceBench

Collect all information in Yellow on the form prior to getting off the phone with the customer.

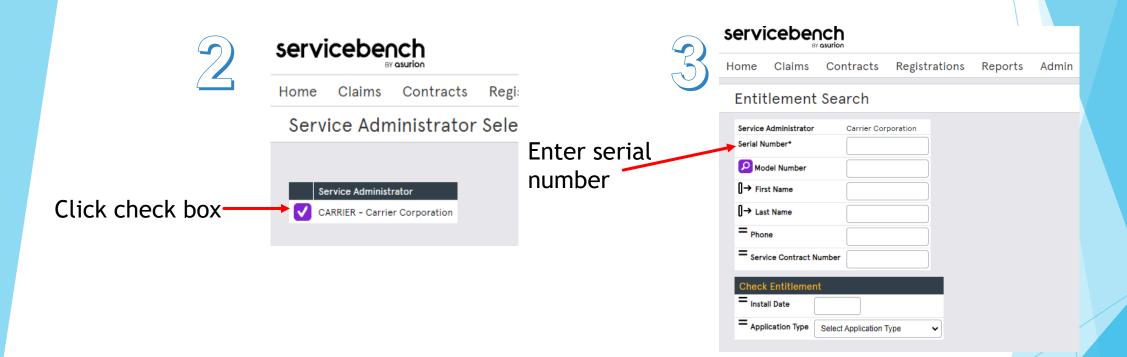
CE would like all orders from the factory to go direct to the customer

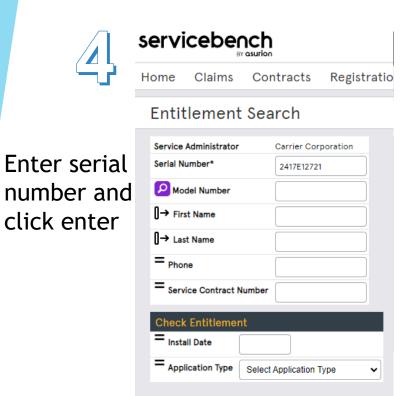
How to verify warranty validation.

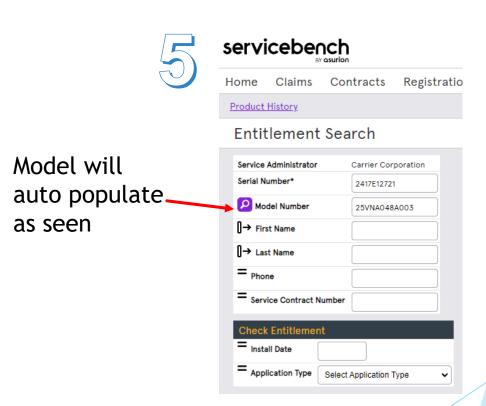
When verifying warranty, we must keep in mind a proper registration and a subsequent owner. These items will also let us know if failed part "IS" or "IS NOT" a warranty part. A customer may think the part is in warranty but in fact it very well might not be a warranty part simply due to the equipment not being registered or not the original owner of said equipment.



Once logged into ServiceBench -> Entitlement







The below information will show with the completion of step 4 from previous slide

Registration Id:	R264228616	Manufactured Date;	06/13/2017
Product Name:	INFINITY SERIES VARIABLE	Phinaud Bala.	07/00/0017
Model Number:	25VNA048A003	Shipped Date:	06/22/2017
Discrete Model Number:	25VNA048A0030040		01/00/0017
Serial Number:	2417E12721	Date Installed:	06/29/2017
Owner:	ARCHAMBO, LARRY	Particlarities Date:	07/07/0047
Address:	1817 SPEEDWAY AVF WICHITA FALLS, TY, 76301	Registration Date;	07/03/2017
Phone:			
Manufactured Date:	06/13/2017		
Shipped Date:	06/22/2017		
Date Installed:	06/29/2017		
Registration Date:	07/03/2017		
Date Transferred:			
Warranty Policy Code:	CP6		
Warranty Policy Description:	FOR SPECIFIC COVERAGE	ON NON-REGISTERED UNITS INSTALLED IN OWNER OCCUPIED, NON-OWNER OCCUPIED AND COMMERCIAL APPLICATIONS, REFER TO WARRANTY CERTIFICATE	
Mark As:			
Sold to Distributor Name:	South Central Distribution	n, Carrollton, LE	
Sold to Distributor Number:	41246		
Sold to Distributor City:	Carroliton		
Sold to Distributor State:	TX		
Replacement Of Model(s):			
Replacement Of Serial Number(s):			

^{***}Warranty Claims Must Be Submitted Within 90 Days of the Repair Date*** Claims submitted beyond 90 days from the date of repair may be automatically rejected.

Warranty Information

Brand	Application Type	Original Equipment Owner	Component Code	Warranty Length	Installed After	Warranty Start	Warranty Stop
ALL	Owner Occupied Residential	Original	Enhanced Parts Warranty	10 years	01/01/2009	06/29/2017	06/29/2027
			Exchange Product Warranty	30 days			07/29/2017
Brand	Application Type	Original Equipment Owner	Component Code	Warranty Length	Installed After	Warranty Start	Warranty Stop
ALL	Owner Occupied Residential	Subsequent	Standard Parts Warranty	5 years	01/01/2012	06/29/2017	06/29/2022

It is important that we ask the customer "what is your homeowners name" rather we tell them who we show as the registered owner.

By doing so, it keeps everyone honest. Sometimes customers will attempt to help someone by manipulating the system.

- If the ServiceBench registered owner matches what the customer told us, then we are to assume them as the original owner and said equipment will follow "Original Owner Warranty" of 10 years.
- If ServiceBench registered owner DOES NOT match what the customer told us, then we are to assume them as the subsequent owner and said equipment will follow "Subsequent Owner Warranty" of 5 years.

Original Owner vs Subsequent Owner

is submitted beyond 90 days from the date of repair may be automatically rejected.

Original Equipment Owner	Component Code	Warranty Length	Installed After	Warranty Start	Warranty Stop
Original	Enhanced Parts Warranty	10 years	01/01/2009	06/29/2017	06/29/2027
	Exchange Product Warranty	30 days			07/29/2017
Original Equipment Owner	Component Code	Warranty Length	Installed After	Warranty Start	Warranty Stop
Subsequent	Standard Parts Warranty	5 years	01/01/2012	06/29/2017	06/29/2022

RESIDENTIAL APPLICATIONS

This warranty is to the original purchasing owner and subsequent owners only to the extent and as stated in the Warranty Conditions and below. The limited warranty period in years, depending on the part and the claimant, is as shown in the table below.

From warranty card of said example

		Limited Warranty (Years)		
Product	Item	Original Owner	Subsequent Owners	
Air Conditioner or Heat Pump	Parts	10* (or 5)	5	
Condensing Unit	Compressor	10* (or 5)	5	

^{*} If properly registered within 90 days of original installation, otherwise 5 years (except in California and Quebec and other jurisdictions that prohibit warranty benefits conditioned on registration). See Warranty Conditions below.

^{*} There may be discrepancies in names in instances such as landlord/tenant situations that may require some additional information needed for validation.

Once it is identified that the said needed part is a warranty part then the next step is to acquire the expedite number and ship date from RCD.

How to acquire an RC Expedite

- Verify part availability in RC Community.
- If not available collect sections 1 & 2 on the attached form from the customer.
- Create an order in NXTrend.
- Create a PO that is "03 Expedite" = P5 in the RC world.
- Wait about 1 hour, sometimes longer.
- Go to RC Community HVACparnters / Support / Customer Care Center / RC community.

Replacement Components Carrier

Welcome Josh Goodman

We are working to resolve your request as quickly as possible. If you have an urgent matter, please use the Chat button or call use Carrier/Bryant/Payne Distributors 315-432-7278
CCS (Carrier Commercial Service) 833-982-2345

Click on Expedite Request Form and enter the information.

How to acquire an RC Expedite

Enter Carrier Enterprise PO#	HOME TRAINING RESOURCE W	NATER SOURCE HEAT PUMPS	Welcome Wa	ade Dunham			
	Turn to the experts Requestor Information		Facility and			D : 05 (04 (000)	
Enter CESTX RC Customer #	Name Wade Dunham Request Details		Email wade	le.dunham@carrierenterprise.cor	n	Date 05/31/2023	
	Customer PO #			* Reason	Select Reason	▼	
	* Customer Number			*Quantity 1			
	* Part	Q Search Parts		*Customer Type	Select Customer Type	▼	
	Description						
			Submit	Clear			

Select Carrier, Bryant, Payne (CBP) the first option

They know what the part is. So, enter why we need the expedite. Example for a school, someone in hospice care, only system in the building, etc. This is how they are prioritized when supply comes in.

How to acquire an RC Expedite

- Upon submission you will get an email confirmation with the expected delivery date.
- If greater than 7 days for the part to ship complete, submit a WOS request form.
- Add the expedite number and all needed information into the WOS request form in the proper location.
- Complete the WOS form with the information.
- https://cestxtechsupport.com/warranty-out-of-stock-wos-form
- If you need to contact RC, Call (315) 432-7278

IMPORTANT

If you have not yet registered for the CEMA Training/Technical Support website, you MUST do so to log in accordingly and complete the WOS Form.

https://cestxtechsupport.com/

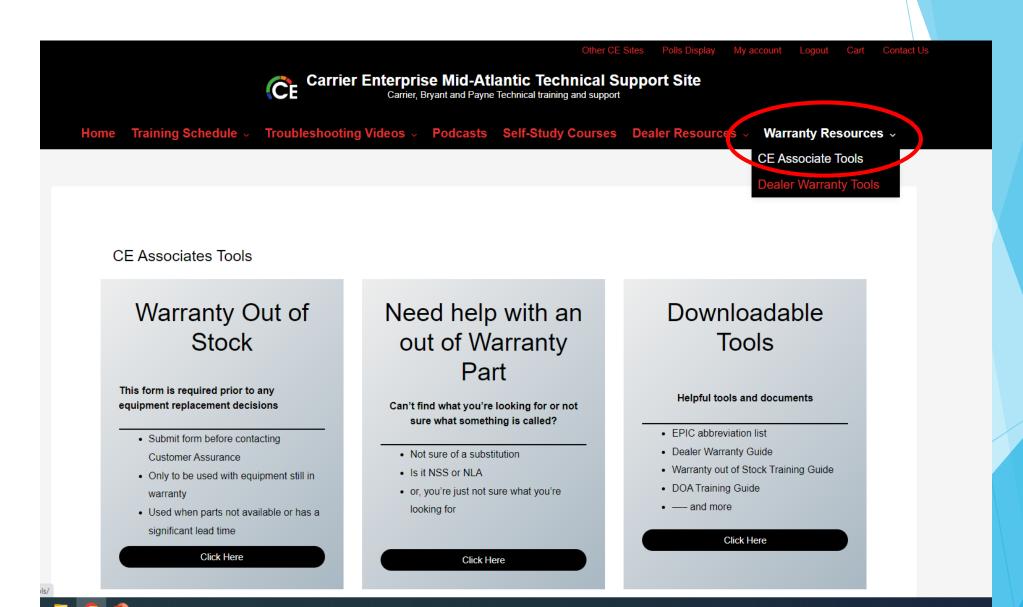
Once registered and logged in, navigate to the following page:

Home Page

>Warranty Resources

>CE Associate Tools (You can also find a copy of this presentation on the CE Associate Tools page)

>Warranty Out of Stock Form



Complete the ENTIRE "WOS Part Expedite Order Form" and submit.

Once submitted, the form will automatically be sent to the below group email box:

GPCE7STX.TechnicalSupport@carrierenterprise.com

Warranty Out Of Stock (WOS)

Step 1 of 3		
Your Name *		
Josh	Goodman	
First	Last	
Email *		
Josh.goodman@carrierenterprise.com		
Your Phone Number *	Callback Number If Different	
(999) 999-9999	(201) 555-0123	
Customer / Dealer Name *		
ABC Heating & Cooling		
Customer / Dealer Account # *	Customer / Dealer PO for this order *	Customer/Dealer Contact Name *
123456	WO-12345	Brain Smith
6 of 6 max characters.		
Customer / Dealer Phone *	Dealer / Customer Contact Email *	
(840) 641-5845	cma.techsupport@carrierenterprise.com	
Next Save and Resume Later		

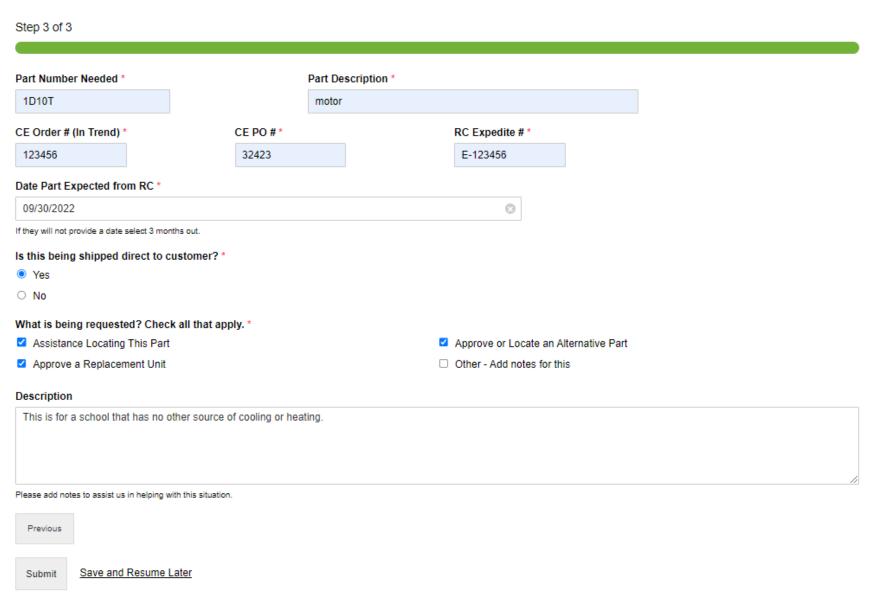
Warranty Out Of Stock (WOS)

Step 2 of 3

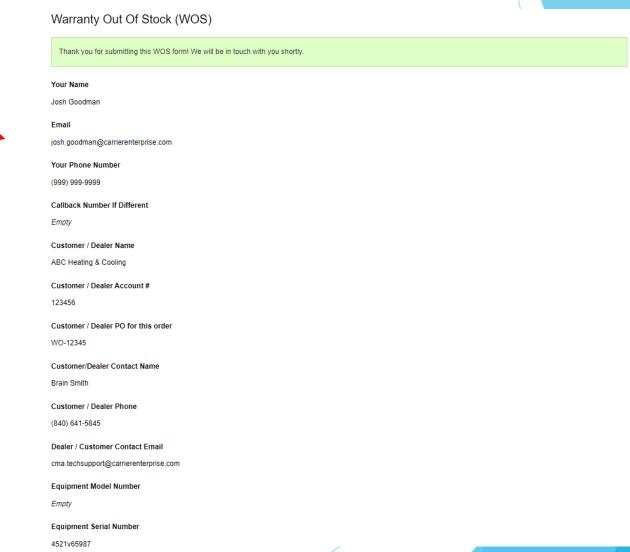
quipment Model Number	Equipment Serial No	umber * Star	Startup Date *		
	4521v65987	5	v / 10 v / 2013 v		
nd User Name *					
Dill	Pickel				
irst La	st				
or warranty verification					
ddress *					
800 Kosher Way					
ddress Line 1					
Richmond	Virginia	•			
ity	State	,			
23230					
ip Code					
	Application Type *	Area Being Served	Did you verify warranty?		
	Residential	Primary System (Single Syste	m • Yes		
	O Commercial	home or Building)	O No		
No No	O Industrial	O Living Area	O I don't know how.		
	Other (explain in notes)	O Bedrooms			
		O 2nd Floor			
		Other			

Warranty Out Of Stock (WOS)

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After submitting the form, you will receive an email in this format for you records



With this information Customer Assurance can then:

- 1. Contact RC for emergency stock that is not shown as available.
- 2. Locate alternative parts from RC.
- 3. Receive authorization for 3rd party parts to use for replacement.
- 4. Receive authorization for a replacement unit.

Other warranty questions

Minor DOA components (electrical, boards, valves, switches, etc.)

Damaged (Freight Damage) units are NOT considered DOA as well as items listed DOM under LIMITED WARRANTY NOT COVERED.

Empowerment:(Concession)

Each CAM has the authority to approve up to \$500 per a unit, over the unit's lifetime to help the customer and dealer thru situation that may happen outside of the normal warranty guidelines. Each case is handled on a case-by-case basis.

